



## Hi, I'm Karan!

(Pronounced like Karen, but with two A's; crazy unusual, right?)

I am the founder of Shockingly Different Leadership, a global professional services consultancy supporting strategic People, Learning, DEI & Culture initiatives in today's most progressive corporations.

**I am honored to be considered on your short-list of coaches with whom you may potentially partner.**

I've cut my teeth in the coaching world by helping high-achieving top performers:

- reduce development gaps and increase emotional intelligence acumen
- transition from a focus on leadership theory to leadership in action
- increase readiness for roles of larger scope and responsibility
- strategize how to best lead work initiatives and get the work done
- increase self-confidence to conquer the challenges of workplace dynamics



## How I work with my clients:

Let's start off by answering what you likely **REALLY** want to know:

**Karan, do you understand people like me? Have you been in my shoes?**

Obviously, I'll need to get to know you better to fully be able to answer this question, but my guess is that the answer is **YES**. I have worked in Fortune 50 corporations, medium-sized firms, government entities, and nonprofit organizations. I have held roles from an individual contributor "worker-bee" up to the top executive position at my employer. I have managed both small and large teams - both globally and domestic.

**Have you helped someone like me?** Having coached over 5000 individuals in both one-on-one and in group settings, I would bet 3 pennies (which says a lot because I don't gamble) that the answer is **YES**. What I do know is this - although there are common challenges in the workplace, your particular situation is nuanced and specific to you. Navigating your current needs in your current environment would be our areas of focus.

**So, how does this work exactly?**

It's as easy as 1-2-3!

1. We have an initial call to meet each other and discuss the details.
2. Afterwards, if you want me to be your coach, we take care of paperwork.
3. I issue your pre-work assignments and then we both get to work!

**Do you have any particular coaching niches?**

While I am equipped to coach any leader at any career stage, I am known for coaching:

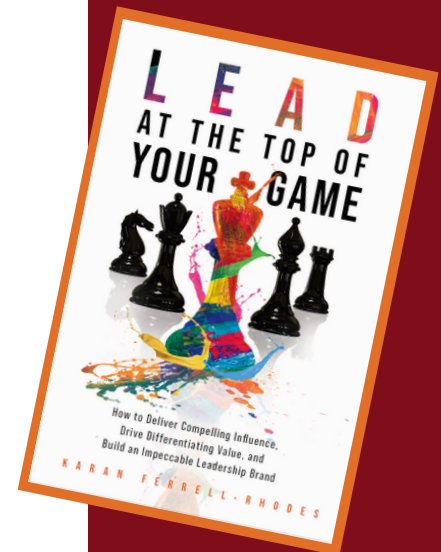
- HIPO Executives and leaders (those on succession slates)
- HIPO Women and Professionals of Color



I have sat at every seat at the table:

- As an identified HIPO leader myself
- As an advisor helping leaders identify their HIPOs
- As a talent development executive, focused on accelerating the development and readiness of Executive/HIPO leaders for roles of broader responsibility
- As a researcher of 10K leaders & coach of over 5K leaders

## Are YOU next?



Most coaching engagements include a focus on the 7 research-based leadership tactics of the world's most high achieving leaders, as outlined in my book, *"Lead at the Top of Your Game: How to deliver compelling influence, drive differentiating value, & build an impeccable leadership brand."*



## Ready to Start?

Book an initial chat at <http://bit.ly/InitialChat>

If you think you'd like to explore a coaching engagement with me, set up a complimentary initial phone conversation on my calendar via <http://bit.ly/InitialChat>.

During our call, we'll:

- \* Learn more about each other and how we both like to work
- \* Talk about your goals and how you can reach them
- \* Review how a coaching partnership will work and all the particulars

I warn you- I'm a bit chatty, but our calls are a lot of fun. If I can help you further, I'll tell you how, but there's no pressure. If I'm not the right fit, I have a HUGE network and can likely refer you to someone else more ideal.

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Karan is amazing and passionate about helping others achieve career success. She took the time to get to know me -- my unique gifts, talents, and value proposition. Then helped me uncover the components of my ideal role and implement a plan to find positions that were a good fit. I especially appreciated that she knew when to listen, when to offer advice, when to push me out of my comfort zone, and when to encourage.

Regardless of where you are in your career, Karan can help you connect the dots, up your game, and get to the next level.

- Tonya, Leader at Ernst Young

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### A Tad About Me Professionally

- Bachelors in Industrial/Organizational Psychology
- MBA with a triple concentration in Organizational Development, Human Resources & Marketing
- Certified Executive Leadership Coach
- Certified Action Learning Coach, World Institute of Action Learning (WIAL)
- Certified Senior Professional in Human Resources
- Certified in numerous assessment tools and development curriculum
- Past Corporate Executive Experience: Microsoft, AT&T, Comcast, and Blue Cross Blue Shield

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CULTURE SUMMIT



SHRM-  
ATLANTA

Brightstar  
Serving Wireless

### A Tad About Me Personally

- I am a goal-setting, high-energy, "glass half-full" kind of gal.
  - I live in Atlanta but consider myself a "citizen of the world", having traveled to over 40 countries.
  - I have an wonderful hubby (Victor), adorable daughter (Alexis), and fur baby (Pappi)
  - I am an American football fanatic, movie critic, wine connoisseur, and lover of jazz.
  - Little known facts: I'm ambidextrous, played on a traveling softball team, graduated college in 2 years, and am two IQ points from officially being at "genius-level."
- (Hmmm, feels like I should have solved world hunger by now, right? Gotta work on that, lol!)



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